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BEFORE THE MISSOURI GAMING COMMISSION
3417 KNIPP DRIVE
JEFFERSON CITY, MISSOURI 65109

TRANSCRIPT OF TELEPHONIC HEARING

February 18, 2025

9:00 A.M.

JAN ZIMMERMAN, Commission Chairman
DAVID W. HANE, Commission Vice Chairman
PAT CONWAY, Commissioner
KEVIN SPAULDING, Commissioner
MIKE LEARA, Executive Director

P R O C E E D I N G S

CHAIRMAN ZIMMERMAN: Good morning and welcome to the February 17, 2025, meeting of the Missouri Gaming Commission. I will call the meeting to order. Angie, would you please call the roll?

MS. FRANKS: Chairman Zimmerman?

CHAIRMAN ZIMMERMAN: Present.

MS. FRANKS: Commissioner Conway?

COMMISSIONER CONWAY: Present.

MS. FRANKS: Commissioner Hane?

COMMISSIONER HANE: Present.

MS. FRANKS: Commissioner Spaulding?

COMMISSIONER SPAULDING: Present.

CHAIRMAN ZIMMERMAN: We have a quorum, so let's get started.

DIRECTOR LEARA: Madam Chairman, Executive Director Mike Leara here. When anyone makes a comment today, please say who you are since we are telephonic.

Deputy General Counsel Tom Venneman will make a presentation on the rules before us on sports wagering now.

MR. VENNEMAN: Good morning, Chairman Zimmerman and Commissioners.

Under Tab A there are 12 proposed rules. Under Tab B there are 12 emergency rules. The emergency and proposed rules are necessary to address Article III, Section 39(g) of

1 the *Missouri Constitution*, which became law on December 5,
2 2024, after the passage of Amendment 2 which authorized sports
3 wagering in the State of Missouri and required it to be
4 regulated by the Missouri Gaming Commission.

5 The emergency and proposed rules before you today are
6 related to the licensing of sports wagering. Additional rules
7 concerning the regulation of sports wagering will be submitted
8 for your consideration at a later date.

9 The approval of these rules today will allow the
10 Commission to begin accepting applications for licenses and
11 conducting background investigations to begin issuing licenses
12 to ensure a sports wagering start date of no later than
13 December 1, 2025, as required by Amendment 2.

14 The emergency and proposed rules for your consideration
15 are 11 CSR 45-20.020, 20.030, 20.040, 20.050, 20.060, 20.070,
16 20.080, 20.090, 20.100, 20.110, 20.120, and 20.130.

17 Emergency rules and proposed rules are being submitted
18 concurrently. The filing of emergency rules will allow the
19 rules to be effective within 20 business days of being
20 accepted by the Secretary of State. This will allow the
21 emergency rules to be in effect as the proposed rules go
22 through the normal rulemaking process.

23 The emergency and proposed rules are identical except
24 for one difference. The emergency rules for 11 CSR
25 45-20.040(14), 11 CSR 45-20.080(11), and 11 CSR 45-20.100(9)

1 all include the definition of a "material change" to an
2 application. This definition was needed as part of the
3 application process. This definition is removed in the
4 proposed rules for these sections and will instead be included
5 in 11 CSR 45-20.010, a rule for definitions, which will be
6 submitted for your consideration at a later date. This will
7 eliminate the duplicative nature of having it in three
8 separate rules, while still providing that information for
9 licensing applicants in this first round of rules.

10 11 CSR 45-20.020 establishes the types of licenses
11 related to sports wagering, job positions that require a
12 license, and provisions related to such licenses.

13 11 CSR 45-20.030 establishes the confidentiality of
14 records.

15 11 CSR 45-20.040 establishes the application process
16 for licenses.

17 11 CSR 45-20.050 establishes the competitive
18 application process for a direct Mobile license.

19 11 CSR 45-20.060 establishes the requirements for the
20 suitability for licensure.

21 11 CSR 45-20.070 establishes the process for the
22 issuance of licenses.

23 11 CSR 45-20.080 establishes the renewal process for
24 licenses.

25 11 CSR 45-20.090 establishes licensing fees.

1 11 CSR 45-20.100 outlines the duties of licensees and
2 applicants.

3 11 CSR 45-20.110 prohibits certain transactions and
4 establishes the procedures for the reporting of certain
5 financial transactions.

6 11 CSR 45-20.120 provides requirements for a
7 commission-issued SW occupational license badge.

8 11 CSR 45-20.130 establishes requirements for issuing
9 casino access badges for retail locations on excursion
10 gambling boats.

11 The approval from the Governor's office to proceed with
12 filing these emergency and proposed rules will be requested
13 today following the approval of the Commission.

14 If these emergency rules are approved, they will become
15 effective on March 4, 2025, and expire on August 30, 2025.
16 If these proposed rules are approved, there will be a 30-day
17 public comment period beginning on March 17, 2025. There will
18 be a public hearing on April 17, 2025.

19 The Final Orders of Rulemaking will be presented at the
20 May 13, 2025, commission meeting. If approved at that
21 meeting, the amendments will become effective on August 30,
22 2025.

23 I am happy to answer any questions that you may have at
24 this time.

25 MR. LEARA: No questions?

1 MR. VENNEMAN: No questions?
2 COMMISSIONER CONWAY: I have one.
3 MR. VENNEMAN: Sure.
4 MR. LEARA: Who is it?
5 MR. VENNEMAN: Can you address yourself?
6 COMMISSIONER CONWAY: Can you hear me, Tom?
7 MR. VENNEMAN: I can hear you, yes.
8 COMMISSIONER CONWAY: Commissioner Conway. I am
9 looking, and instruct me if there's another area, but the
10 latest data I got was rules with (inaudible) changes from the
11 Governor's office. That only goes up to 20.070.
12 MR. VENNEMAN: That is because the others were
13 unchanged.
14 COMMISSIONER CONWAY: Okay. So I need to flip back and
15 forth?
16 MR. VENNEMAN: Yes, from the original rules that we
17 signed.
18 CHAIRMAN ZIMMERMAN: Tom, I have a question when Pat's
19 finished.
20 COMMISSIONER CONWAY: Go ahead. I'm trying to track
21 the information because I downloaded it and I need -- I don't
22 know if I have wifi access here.
23 MS. FRANKS: So, Pat?
24 COMMISSIONER CONWAY: Yes.
25 MS. FRANKS: If you will go out of that folder, go back

1 a folder, then you will see the agenda and all of the linked
2 rules as they are proposed to be for today. Or just sync
3 again.

4 CHAIRMAN ZIMMERMAN: Hey, Tom, while Pat's looking for
5 that, my only question was you ran through the dates pretty
6 quickly, like the effective date, I think you said March 4.
7 Can you give me those dates again because I think I wrote down
8 the Commission meeting date where these would all be approved.
9 I may have written it down wrong.

10 MR. VENNEMAN: Sure. So these rules -- the emergency
11 rules, once and if they are approved, will become effective on
12 March 4 of 2025, and they will expire on August 30 of 2025.

13 CHAIRMAN ZIMMERMAN: Okay, I got those two.

14 MR. VENNEMAN: Okay. If the proposed rules are
15 approved, there will be a 30-day public comment period
16 beginning on March 17, 2025.

17 CHAIRMAN ZIMMERMAN: Okay.

18 MR. VENNEMAN: And there will be a public hearing on
19 April 17, 2025.

20 CHAIRMAN ZIMMERMAN: The 17th, okay.

21 MR. VENNEMAN: And then the Final Orders of Rulemaking
22 will be presented at the May 13, 2025, Commission meeting.

23 CHAIRMAN ZIMMERMAN: Okay, that's where I'm confused.
24 I didn't have -- is our meeting in May on the 13th?

25 MS. FRANKS: It is not. It is -- that would be an

1 extra meeting in order to get --

2 CHAIRMAN ZIMMERMAN: Okay.

3 MS. FRANKS: -- the -- keep the rule process going.

4 CHAIRMAN ZIMMERMAN: Okay, because Angie and maybe the
5 rest of the folks in the room didn't know that I won't be here
6 for the regular May meeting, but I'll be here May 13, so I'll
7 be able to -- I'll be able to do -- so that's a special
8 meeting?

9 MS. FRANKS: It is.

10 MR. VENNEMAN: Just concerning the sports wagering.

11 CHAIRMAN ZIMMERMAN: Okay, perfect. Thank you.

12 MR. VENNEMAN: And then did you get the --

13 COMMISSIONER CONWAY: Tom?

14 MR. VENNEMAN: Yes?

15 COMMISSIONER CONWAY: Yeah, I got it. Can you send us,
16 Angie, an email with those dates?

17 MS. FRANKS: Yes, of course.

18 COMMISSIONER CONWAY: Thank you.

19 MS. FRANKS: Sure.

20 COMMISSIONER HANE: Tom?

21 MR. VENNEMAN: Yes.

22 COMMISSIONER HANE: This is Dave Hane. I had a
23 question. In 020(4), it states that the -- I think the online
24 licensee to be physically located in the state. Now, is that
25 the licensee? That's the licensee, not the person placing the

1 bet? Is that correct?

2 MR. VENNEMAN: The person placing the bet must be in
3 the state.

4 COMMISSIONER HANE: Okay.

5 MR. VENNEMAN: So I'm not sure if -- I just want to
6 make sure I'm understanding your question. Are you asking for
7 both the licensee and the wagerer?

8 COMMISSIONER HANE: Well, I figured the licensee had to
9 be physically located in the state, but I didn't know that the
10 person actually placing the bet --

11 MR. VENNEMAN: Yes, so -- so when it comes to the
12 person placing a sports wager, they must be within the borders
13 of the State of Missouri in order to place a bet.

14 COMMISSIONER HANE: Okay. So the Kansas people are
15 going to have to drive over the bridge?

16 MR. VENNEMAN: Well, Kansas does offer their own sports
17 wagering, so they can wager on their -- for any sports
18 wagering operators from Kansas, but in order to use the ones
19 from Missouri, they will have to be within Missouri.

20 COMMISSIONER HANE: Okay. Okay, so -- okay, got you.
21 Thank you.

22 MR. VENNEMAN: Does anybody else have any other
23 questions?

24 COMMISSIONER HANE: I can't remember if this is in
25 020(9). Is that where it talks about the license application

1 fees and -- okay, so Retail and Mobile, those are good for
2 five years?

3 MR. VENNEMAN: Yes.

4 COMMISSIONER HANE: Okay. And the retail is either the
5 boat or what's in the sports district?

6 MR. VENNEMAN: Correct.

7 COMMISSIONER HANE: Okay. And then the sports wagering
8 suppliers and those folks are a two-year license?

9 MR. VENNEMAN: That's correct.

10 COMMISSIONER HANE: Okay. And can you -- can you clear
11 up for me what the Official League Data Provider, what -- what
12 do they do? what is that?

13 MR. VENNEMAN: So the Official League Data Providers
14 are going to be anyone that provides scores or any other tier
15 two statistics that the sports wagering is based on.

16 COMMISSIONER HANE: Okay. So who tracks how much data
17 is sold in order for us to figure out what the -- because
18 they -- the Official League Data Provider, their renewal is on
19 an annual scale; is that right? I mean they will -- they will
20 pay an annual fee for licensure, but then that's on a scale
21 depending upon how much data they have sold; right?

22 MR. VENNEMAN: Hold on one second.

23 MS. HOFFMAN: One second, everybody. Are you there?

24 DIRECTOR LEARA: All right, we were --

25 MS. HOFFMAN: Yeah.

1 MS. FRANKS: Commissioner Hane, are you on the line?

2 COMMISSIONER HANE: I am.

3 MS. FRANKS: Commissioner Spaulding?

4 COMMISSIONER SPAULDING: Yes, I'm on.

5 MS. FRANKS: Okay, we have a quorum. Go ahead and
6 answer.

7 MR. VENNEMAN: So can you -- so, Commissioner Hane, you
8 had asked about how we are going to be charging Official
9 League Data Providers, and I think Cheryl Alonzo can give you
10 that information.

11 MS. ALONZO: So the Official League Data Provider
12 license is a two-year license, and it has an application fee;
13 but then at the end of each year, we'll have to get records
14 from either that group or from our Mobile and Retail license
15 providers to see how much data they've sold over the year for
16 two-tier wages to figure out what they would owe.

17 COMMISSIONER HANE: All right, so that's on an annual
18 basis?

19 MS. ALONZO: Yes.

20 COMMISSIONER HANE: And then that's -- their renewal or
21 their annual fee is going to be on a sliding scale, depending
22 on how much data they have provided?

23 MS. ALONZO: Correct.

24 COMMISSIONER HANE: Okay. Now, so who tracks how much
25 data is sold?

1 MS. ALONZO: Well, they would be tracking that, and it
2 also would be sold to our Retail and Mobile licensees, so I
3 would see us having two ways to check those numbers; one, ask
4 them to provide those numbers and, two, verify it with our
5 Retail and Mobile license operators in the state.

6 COMMISSIONER HANE: Okay. Okay, so basically they
7 would be responsible for tracking that and then we would be --
8 we would doublecheck that with the sports district or the
9 boats or whatever.

10 MS. ALONZO: Correct.

11 COMMISSIONER HANE: Okay. Thanks.

12 MR. VENNEMAN: Are there any other questions or
13 concerns?

14 COMMISSIONER HANE: In that -- in Section 9, it talks
15 about not having to issue two licenses so -- and the Level
16 I-SWC, so is that in order that the people won't have to have
17 two licenses; I mean one to operate their duties within the --
18 within the boats and then the second license to operate the
19 sports wagering? I wasn't sure about that.

20 MS. ALONZO: Correct. That is correct. This is Cheryl
21 Alonzo. Our plan is to -- we already have Level 1s licensed
22 at the casinos. We also have Level II occupational licensees
23 licensed at the casino, so for each of those people who are
24 going to have duties, both in the sports wagering operation
25 and with the casino --

1 COMMISSIONER HANE: Right.

2 MS. ALONZO: -- we're going to offer that SWC license,
3 and we will waive that license fee since they've already been
4 background and have already paid a license fee. We will waive
5 that fee, and we are actually planning to issue it concurrent
6 with the one they have now, so we'll take the one they have,
7 switch it to an SWC license and it will expire on the same
8 date every year, which will help our expiration dates to be
9 varied throughout the year as opposed to everybody getting
10 licensed in the next few months. So we think that will work
11 better for our operation, and it will keep them from having to
12 pay anything to get this new license.

13 COMMISSIONER HANE: Okay. So the current fee that they
14 pay is not \$2,000; is that correct?

15 MS. ALONZO: No, that's correct. We have our Chapter 4
16 rules, we've been working on those for a couple of years, so
17 we do have revisions to those fees. The fees that we have
18 here are commensurate with what we want to do with Chapter 4
19 for the casino side.

20 COMMISSIONER HANE: Okay. Okay, so that -- so the
21 initial fee would be \$2,000 and then \$250 every -- when their
22 license expires in two years to renew that?

23 MS. ALONZO: Well, it's an annual license fee of 250.

24 COMMISSIONER HANE: Yeah, yeah, yeah, the annual,
25 that's right, okay.

1 MS. ALONZO: The Level I's that already have a Level I
2 with us will not be charged that \$2,000. That would just be
3 new people who are being licensed under this rule perhaps with
4 the Mobile -- Mobile sports wagering operator, they'll have
5 new Level I's who would pay the \$2,000 and then the annual fee
6 of 250.

7 COMMISSIONER HANE: Okay. The people that currently
8 have the Level I licenses, they would be -- if they're going
9 to assist in the sports wagering, then they would be required
10 to pay the annual fee of 250?

11 MS. ALONZO: No. Going forward, yes, but at this time
12 we're going to waive the fees to give them the new license and
13 then on their renewal, they'll pay the 250.

14 COMMISSIONER HANE: Okay.

15 MS. ALONZO: So their renewal amount will go up a
16 little bit.

17 COMMISSIONER HANE: Okay.

18 MS. ALONZO: Because our casino license fees are from
19 1993.

20 COMMISSIONER HANE: Yeah.

21 MS. ALONZO: So they're a little behind.

22 COMMISSIONER HANE: Okay.

23 MR. VENNEMAN: And we're going to try to patch in
24 Commissioner Conway right now.

25 DIRECTOR LEARA: He should call my phone.

1 MS. HOFFMAN: Can you text him that, to call Mike's
2 phone?

3 DIRECTOR LEARA: I've called him a few times.

4 MS. HOFFMAN: It's like he has a bad connection. It's
5 like it's -- if I end it, it will only end his; right? Okay.

6 DIRECTOR LEARA: Okay. Is the Chairman on?

7 MS. HOFFMAN: Yes.

8 DIRECTOR LEARA: This is Mike Leara.

9 MS. HOFFMAN: Yes, we still have the Chairman and
10 Commissioner Spaulding and Commissioner Hane; correct?

11 CHAIRMAN ZIMMERMAN: Yeah, we're all here.

12 COMMISSIONER HANE: Yes.

13 COMMISSIONER SPAULDING: Yes.

14 DIRECTOR LEARA: Okay, that's three out of four. This
15 is Mike Leara. We're waiting, trying to get Commissioner
16 Conway back online. Until then, do we have any other
17 questions?

18 COMMISSIONER HANE: Well, I've got a -- I've got a
19 question in 050. In the Governor's suggestion, 050(7), it
20 says the standards regarding disqualification or disqualifying
21 applicants has been removed; correct?

22 DIRECTOR LEARA: I'm in --

23 MR. VENNEMAN: Yes, that's correct.

24 COMMISSIONER HANE: Okay, so by omission, will
25 disqualified applicants be entitled to an administrative

1 hearing?

2 MR. VENNEMAN: So the --

3 MS. ALONZO: Chairman Hane -- or Commissioner Hane,
4 Cheryl Alonzo. Removing that, they could, but the only -- in
5 the regulation, the only way you're disqualified is if you do
6 not file your application by the deadline.

7 DIRECTOR LEARA: Completed.

8 MS. ALONZO: Yeah, to have a complete application,

9 COMMISSIONER HANE: We're not talking about --

10 MS. ALONZO: That's the only disqualifying --

11 COMMISSIONER HANE: We're not talking about us
12 disqualifying them, saying no, no, we've reviewed your
13 application and we're not -- okay.

14 MR. VENNEMAN: So -- this is Tom Venneman. I believe
15 the difference here is between denying someone and
16 disqualifying.

17 COMMISSIONER HANE: Okay. Okay, gotcha. All right,
18 thanks.

19 DIRECTOR LEARA: This is Director Leara. We're still
20 trying to get Commissioner Conway on the phone, and hopefully
21 we can answer any other questions that might still be out.
22 And if there are none, I don't know what to do other than --

23 COMMISSIONER SPAULDING: Hey, Tom, this is Kevin.

24 MR. VENNEMAN: Yes?

25 COMMISSIONER SPAULDING: What was that last date that

1 you gave for the -- I think it was August.

2 MR. VENNEMAN: We can send all these dates to you as
3 well, but the -- that is the Final Orders of Rulemaking will
4 be presented at the May 13, 2025, Commission meeting, and if
5 they are approved at that meeting, the amendments will become
6 effective on August 30 of 2025.

7 DIRECTOR LEARA: Permanent.

8 COMMISSIONER SPAULDING: All right, thank you.

9 DIRECTOR LEARA: Okay, Chairman, this is Mike Leara. I
10 don't know what else to do if we are unable to reach
11 Commissioner Conway.

12 CHAIRMAN ZIMMERMAN: well, I mean --

13 MR. VENNEMAN: We still do have a quorum.

14 CHAIRMAN ZIMMERMAN: We have a quorum.

15 DIRECTOR LEARA: Yes, we do.

16 CHAIRMAN ZIMMERMAN: So I mean if -- if I call for a
17 motion to approve, I mean even if we don't get Pat --

18 DIRECTOR LEARA: Yeah, it would still be qualifying. I
19 don't know what else to do. We are continually trying to
20 reach him but with no success.

21 CHAIRMAN ZIMMERMAN: Has anybody tried -- I mean I
22 recognize if he's got spotty Internet or whatever, he may not
23 get a text either.

24 DIRECTOR LEARA: Yes, we have been texting and we have
25 been calling, both.

1 CHAIRMAN ZIMMERMAN: Okay. well, I'm willing to go
2 ahead. I mean I hate to do it without Pat, especially since
3 we had him earlier; and if he's got any other questions, I
4 would hate for him to feel like we, you know, blasted on
5 through without him. Do you want to give it, I don't know,
6 maybe five more minutes or --

7 DIRECTOR LEARA: Yeah, let's give it five minutes here,
8 we'll keep trying.

9 MS. FRANKS: I can't even get the call to go through.

10 DIRECTOR LEARA: Yeah, we can't even get the calls to
11 go through. Is he on a ship again?

12 MS. FRANKS: I don't think so.

13 CHAIRMAN ZIMMERMAN: I don't know what the weather's
14 like down there and, Dave, you're closer to Pat than I am,
15 but, you know, it's -- it's snowing again down here.

16 COMMISSIONER HANE: Kansas City is down from where we
17 are. We're up, you know, I mean we're up.

18 CHAIRMAN ZIMMERMAN: well, I know that.

19 COMMISSIONER HANE: You said "down there."

20 CHAIRMAN ZIMMERMAN: I did.

21 COMMISSIONER HANE: I am in the basement, but --

22 CHAIRMAN ZIMMERMAN: No, I said it's snowing down here.

23 COMMISSIONER HANE: Ah.

24 CHAIRMAN ZIMMERMAN: It's snowing down here.

25 COMMISSIONER HANE: Okay. well, it's cold up here.

1 DIRECTOR LEARA: Here's an idea.

2 CHAIRMAN ZIMMERMAN: We can give it a few more minutes.
3 Go ahead. Go ahead, Mike.

4 DIRECTOR LEARA: Stand by. There may be connection.
5 I'm not sure. If we proceed forward, there's still --
6 Commissioner Conway would still have the opportunity to make
7 any changes during the public comment period, which would be
8 in just a few weeks.

9 CHAIRMAN ZIMMERMAN: Right.

10 DIRECTOR LEARA: So I agree with you hating to -- or
11 hate to exclude him from this process; but we may have a
12 little success here. I think we may have a connection. And
13 we have Commissioner Conway.

14 MR. VENNEMAN: Commissioner Conway, are you with us?

15 COMMISSIONER CONWAY: Yes, I am.

16 CHAIRMAN ZIMMERMAN: Awesome.

17 MR. VENNEMAN: Do you have any additional questions or
18 concerns that you'd like for us to address?

19 COMMISSIONER CONWAY: I guess not specifically. I
20 think I've got some areas that I have some questions about,
21 but I don't know if they relate directly to those rules, so --

22 MR. VENNEMAN: Okay.

23 CHAIRMAN ZIMMERMAN: Mike, do you think that there's
24 any value in sort of explaining what happens now if we
25 approve?

1 DIRECTOR LEARA: Sure. We touched on that lightly. So
2 pretty much what happens is we approve here, the Governor's
3 office wanted to be sure before they gave their approval that
4 the Commissioners did not have any additional changes, and
5 that's why we have not sought that approval yet; but they are
6 standing by ready to issue their approval letter this morning.

7 So that will be -- after your approval, potential
8 approval, of the two -- yeah, there are two resolutions. We
9 will then send those approved versions to the Governor's
10 office. After we receive the approval from the Governor's
11 office, we will forward that to the Secretary of State and we
12 will seek their acceptance of that as an emergency rule, which
13 may or may not be an issue, and then it will go into the
14 register, and 10 days, business days from now, the license
15 application process can begin.

16 Now, it is our intention that once these are approved
17 by the Governor's office, that we will submit these to the
18 stakeholders and anyone else in the public that wishes to have
19 this, but it will be on our website and available for everyone
20 to view.

21 Now, I want to be sure that I did not say something
22 incorrectly here, and I'm going to refer to Cheryl Alonzo. Is
23 that accurate?

24 MS. ALONZO: We are going to wait for the ten days for
25 the emergencies to go into effect, which would be the --

1 DIRECTOR LEARA: For the applications to begin?
2 MS. ALONZO: Then we'll put the applications and the
3 rules --
4 DIRECTOR LEARA: Yes.
5 MS. ALONZO: -- out on our website.
6 DIRECTOR LEARA: Oh, okay, after ten days.
7 MS. ALONZO: We have to wait for the ten days.
8 DIRECTOR LEARA: All right, so I was --
9 MS. ALONZO: -- to put that out there.
10 DIRECTOR LEARA: So I was wrong about that, but we will
11 have approved rules ready for public consumption in ten days.
12 MS. ALONZO: Ten business days.
13 DIRECTOR LEARA: Ten business days, yes.
14 MS. ALONZO: Correct.
15 DIRECTOR LEARA: Did that answer the question?
16 COMMISSIONER HANE: So these folks can start filling
17 out the 87-page application form?
18 MS. ALONZO: Correct.
19 DIRECTOR LEARA: Yes, that's correct.
20 COMMISSIONER HANE: To be real honest with you, I
21 didn't review all 87 pages of that.
22 CHAIRMAN ZIMMERMAN: Really? You didn't?
23 COMMISSIONER HANE: No. Just saying.
24 COMMISSIONER CONWAY: Hey, Mike, can I ask a question
25 now that I'm back with you?

1 DIRECTOR LEARA: Yes.

2 COMMISSIONER CONWAY: Okay, without going -- I mean I
3 did read pretty much the entire text, I saw the changes. Were
4 there any points that actually had serious discussion between
5 staff that we need to maybe draw specific attention to?

6 DIRECTOR LEARA: I don't recall anything, Commissioner.
7 Do you mean after or during the -- during or after the meeting
8 with the Governor's office?

9 COMMISSIONER CONWAY: Oh, no, all the way through the
10 process. Was there anything that the staff thought should be
11 put in there or discussion between staff of what might have
12 been significant as far as putting in the rules or, you know,
13 with the Governor's office or -- I mean I was reading online
14 where some of the industry had access to a lot of the
15 information so, you know, I was just kind of wondering whether
16 there was any specific points that would draw attention to the
17 rules that we might want to discuss.

18 DIRECTOR LEARA: I think Cheryl Alonzo would like to
19 comment on that.

20 COMMISSIONER CONWAY: Okay.

21 DIRECTOR LEARA: And I'll give you my thoughts, too,
22 after that.

23 MS. ALONZO: So, Commissioner Conway, when we drafted
24 this, you know, we used Illinois, Indiana, we looked at
25 several states because the Constitution actually mandates that

1 we do look at other states and come up with similar -- a
2 similar framework for regulating sports wagering in Missouri.

3 So we did that, and then we sent it out to industry
4 like we have over the years for the casinos; we sent that to
5 people that we know that might become suppliers or who might
6 apply for a Mobile license, for the direct Mobile licenses,
7 the sports districts, we sent those rules out to them for
8 review.

9 And we received back around 280 comments that we then
10 went through and made changes or, you know, considered the
11 comments. Sometimes we made changes, sometimes we didn't.
12 Obviously we're on a tight timeline, so we went through those
13 as quick as we could and made the changes, and that's what we
14 went forward with.

15 But as far as anything truly controversial between us,
16 nothing that comes to mind.

17 DIRECTOR LEARA: This is Mike Leara. We did not have
18 any real heartburn expressed from stakeholders or anyone else
19 that had reviewed our draft of the rules. The Governor's
20 office were really minor changes. They were recommendations.
21 There was nothing that they asked us to firmly change, but
22 they were great comments and observations that we thought were
23 important.

24 And mainly it was things we took out of the proposed
25 rules, so they didn't really offer much that they asked for us

1 to put in.

2 So I think we have a good work product that really has
3 not seen -- and let's keep in mind this is one -- this is the
4 first phase of three phases of the rules, so that may or may
5 not be different going through with the rules of conduct that
6 are forthcoming; but to this point, the application process,
7 while lengthy, it was fairly simple.

8 It took a lot of time and a lot of work, but I don't
9 think we had a lot of, for lack of a better term, heartburn
10 that was expressed. And the comments were well taken, and as
11 Cheryl alluded to, they did -- we did accept many of those
12 changes. Cheryl?

13 MS. ALONZO: Yeah, they did ask us to add a deadline
14 for us to give notice to people if we were going to change
15 when the renewal date is due. In 080, 20.080, they did ask us
16 to do that because we've done that periodically for the
17 casinos when they get bought out by different companies, we
18 will try to coordinate those schedules. That is one thing we
19 added. There's one other, I just got to figure out what it
20 is.

21 DIRECTOR LEARA: And this is Mike Leara again. I will
22 say that that was a request from the industry comments, not
23 from the Governor's office.

24 MS. ALONZO: No, that was the Governor's office.

25 DIRECTOR LEARA: Oh, it was the Governor?

1 MS. ALONZO: Yeah.
2 DIRECTOR LEARA: I didn't remember that, okay.
3 MS. ALONZO: I just remembered that.
4 DIRECTOR LEARA: Okay.
5 MS. ALONZO: That was early on.
6 DIRECTOR LEARA: Oh, that was --
7 MS. ALONZO: That was prior to our meeting with them.
8 DIRECTOR LEARA: Prior?
9 MS. ALONZO: Uh-huh.
10 DIRECTOR LEARA: Okay, that's why I didn't recall that,
11 okay.
12 MS. ALONZO: There was one other one, 090.
13 MS. KEMPKER: We can issue another one, should it
14 expire.
15 MS. ALONZO: That's what it was. They asked us also to
16 change -- to make it clear that if someone is operating under
17 a temporary license, that we can renew a temporary license
18 just like we can a regular license because we don't know
19 exactly how long the backgrounds will take because we'll have
20 so many applicants at one time and we'll just -- our plan is
21 to issue -- you know, do the preliminary background checks and
22 then go ahead and issue temporary licenses for Retail and
23 Mobile so that we can get moving forward with sports wagering
24 in the state, and then they'll do the extensive background as
25 time allows.

1 So we did make it clear that if one temporary expires,
2 another one could be issued. That was the other thing they
3 asked us, just a point of clarification, which is what we
4 planned to do, so that was fine. That was good.

5 COMMISSIONER CONWAY: How long will the temporaries be
6 good for then?

7 MS. ALONZO: The temporary will last the same as a
8 regular license, two years. If we get the background done in
9 six months, then we'll rescind that temporary and replace it
10 with a regular license.

11 COMMISSIONER CONWAY: Okay.

12 MS. ALONZO: But I know when the boats first came
13 online years ago that the backgrounds were backed up for
14 years. I mean hopefully that won't be the case, but we just
15 wanted to make sure that we had a mechanism in place in case
16 it was, you know, in case some of them did take more than two
17 years, that we at least could continue to operate and have
18 them operate in the state.

19 COMMISSIONER CONWAY: Gotcha.

20 CHAIRMAN ZIMMERMAN: And, Mike, I just want -- I wanted
21 to let my fellow commissioners know that I had a number of
22 questions that I had submitted in writing, and I just want to
23 thank Leshia and Heather for responding back to all of those
24 questions and answering the things that I was getting as I was
25 going through.

1 DIRECTOR LEARA: Thank you.

2 MR. VENNEMAN: Are there any other questions or
3 concerns from the Commission?

4 CHAIRMAN ZIMMERMAN: I don't have any. Does anybody
5 else have anything?

6 COMMISSIONER HANE: Tom, you've answered the questions
7 that I -- you and Cheryl have answered the questions that I
8 had.

9 CHAIRMAN ZIMMERMAN: Well, Mike, I assume at this
10 juncture that I can make a motion?

11 DIRECTOR LEARA: Yes, that would be appropriate at this
12 time.

13 CHAIRMAN ZIMMERMAN: Okay, I will make a motion to
14 approve Resolution 25-020. Is there a second?

15 COMMISSIONER HANE: Second.

16 CHAIRMAN ZIMMERMAN: Angie, would you call the roll?
17 Any further discussion? I'm sorry.

18 DIRECTOR LEARA: Note that Commissioner Hane seconded
19 the motion.

20 CHAIRMAN ZIMMERMAN: Yes.

21 COMMISSIONER HANE: That's correct.

22 CHAIRMAN ZIMMERMAN: No further discussion? Angie,
23 would you call the roll?

24 MS. FRANKS: Chairman Zimmerman?

25 CHAIRMAN ZIMMERMAN: Approved.

1 MS. FRANKS: Commissioner Conway?
2 COMMISSIONER CONWAY: Approved.
3 MS. FRANKS: Commissioner Hane?
4 COMMISSIONER HANE: Approved.
5 MS. FRANKS: Commissioner Spaulding?
6 COMMISSIONER SPAULDING: Approved.
7 MS. FRANKS: By your vote, you've adopted Resolution
8 Number 25-020.
9 CHAIRMAN ZIMMERMAN: Okay, and then I make a motion to
10 approve Resolution 25-021. Is there a second?
11 COMMISSIONER SPAULDING: Second.
12 CHAIRMAN ZIMMERMAN: Any further discussion?
13 DIRECTOR LEARA: I think that was Commissioner
14 Spaulding's --
15 CHAIRMAN ZIMMERMAN: Spaulding.
16 DIRECTOR LEARA: -- second.
17 CHAIRMAN ZIMMERMAN: Yes, that was Commissioner
18 Spaulding.
19 COMMISSIONER SPAULDING: Yes.
20 CHAIRMAN ZIMMERMAN: Any further discussion? Hearing
21 none, Angie, would you call the roll?
22 MS. FRANKS: Chairman Zimmerman?
23 CHAIRMAN ZIMMERMAN: Approved.
24 MS. FRANKS: Commissioner Conway?
25 COMMISSIONER CONWAY: Approved.

1 MS. FRANKS: Commissioner Hane?
2 COMMISSIONER HANE: Approved.
3 MS. FRANKS: Commissioner Spaulding?
4 COMMISSIONER SPAULDING: Approved.
5 MS. FRANKS: By your vote, you've adopted Resolution
6 Number 25-021.
7 CHAIRMAN ZIMMERMAN: Okay. Is anybody breathing a sigh
8 of relief right now?
9 COMMISSIONER HANE: I'm still on mute.
10 CHAIRMAN ZIMMERMAN: Well, I was actually talking about
11 people in the war room breathing a sigh of relief, maybe.
12 DIRECTOR LEARA: Somewhat. We still have a lot of work
13 ahead of us, so this is nice to --
14 CHAIRMAN ZIMMERMAN: Well, I'm not saying that kind of
15 sigh of relief yet, but anything else the Staff needs to
16 discuss with us today?
17 COMMISSIONER CONWAY: Chairman Jan?
18 CHAIRMAN ZIMMERMAN: Yeah, Pat, go ahead.
19 COMMISSIONER CONWAY: So Tom's going to send that
20 information. Can you also submit to us kind of the
21 chronological order? I know we -- these will go the 30 days,
22 the ten days, the public comment and just basically what our
23 schedule will be for the next, you know, 90 days or so?
24 CHAIRMAN ZIMMERMAN: Yeah, absolutely. I was trying to
25 jot all that down like when the emergency licenses are

1 effective on the 4th of March and so on and so forth; but
2 yeah, I think that that would be helpful and especially
3 helpful for me because, you know, I'm still getting lots of
4 interview requests.

5 I think Liz has got one for me this afternoon as well
6 and, you know, I mean people are very anxious to know, you
7 know, where we are in the process. And I always try to sing
8 the praises of all of you all that are there on the other end
9 of the call because I know that you're doing all the work to
10 make this happen.

11 DIRECTOR LEARA: Okay, this is Mike Leara. We will
12 send you the timeline. I think some of it's dependent on
13 whether the Secretary of State accepts these emergency rules.
14 That will dictate our timeline. Give us a day, you know. It
15 may be later today or tomorrow before we get that out to you,
16 and at that point it will be a schedule you can rely on then,
17 if that's okay.

18 COMMISSIONER CONWAY: So just hypothetically, Mike, can
19 the Secretary of State not accept these?

20 DIRECTOR LEARA: Yes. What can happen is -- and this
21 has happened last year, unrelated to Gaming, the Secretary of
22 State can determine that it is not an emergency, thus not
23 accepting the emergency rules, accepting the permanent rules
24 and then it would go through the six-to seven-month process of
25 becoming a permanent rule then.

1 COMMISSIONER CONWAY: (Inaudible).

2 DIRECTOR LEARA: So that is -- we don't know. We just
3 simply do not know until we submit them if they'll be accepted
4 as an emergency or not.

5 COMMISSIONER CONWAY: Yeah, well, I can see some red
6 herrings, potentially.

7 DIRECTOR LEARA: Potentially.

8 CHAIRMAN ZIMMERMAN: And just for my fellow
9 commissioners, Mike and I had a fairly lengthy conversation
10 about this yesterday, about this, you know, this very
11 possibility and, you know, hoping, you know, that the
12 secretary of state sees the difference here. I mean I know
13 he's got some experience, you know, with sports wagering bills
14 and that sort of thing.

15 COMMISSIONER CONWAY: Yes, he did. Okay.

16 DIRECTOR LEARA: I think and I hope that the Secretary
17 appreciates our timeline here and what it takes to license
18 somebody, not only to put the rules in place, but to license
19 someone. It is not something you can just do overnight and
20 turn on, and if we have to go through the normal rulemaking
21 process, that that puts us into the fall time and it will be
22 quite a challenge to accomplish our mandated date.

23 COMMISSIONER CONWAY: I certainly understand.

24 DIRECTOR LEARA: So we will let you know if there is a
25 discussion with the Secretary about this, if anything comes

1 about, and if it doesn't, we will share with you our timeline
2 then after submission.

3 CHAIRMAN ZIMMERMAN: Perfect. Well, unless there is --

4 COMMISSIONER CONWAY: Sounds good.

5 CHAIRMAN ZIMMERMAN: I'm sorry, Pat, go ahead.

6 COMMISSIONER CONWAY: No, no, I just said -- Mike's
7 comments, I thought, were good; so we'll all kind of
8 understand where we'll be on that.

9 DIRECTOR LEARA: Okay, so everything's been approved,
10 and the only thing left, if there is nothing else, is a motion
11 to adjourn.

12 CHAIRMAN ZIMMERMAN: Right. And I just want to make
13 sure, you know, everybody got a chance to comment. Anything
14 else, Dave or Kevin?

15 COMMISSIONER HANE: No.

16 COMMISSIONER SPAULDING: No, I don't think so.

17 COMMISSIONER HANE: Not from me.

18 CHAIRMAN ZIMMERMAN: Kevin, are you someplace warm
19 right now?

20 COMMISSIONER SPAULDING: I am.

21 CHAIRMAN ZIMMERMAN: Good for you.

22 COMMISSIONER SPAULDING: Indoors.

23 CHAIRMAN ZIMMERMAN: Yeah, well, me too. I'm not
24 sitting outside.

25 well, I will make a motion to adjourn the February 18

1 special meeting. Do I have a second?
2 COMMISSIONER CONWAY: Second.
3 DIRECTOR LEARA: Second, Mr. Conway.
4 CHAIRMAN ZIMMERMAN: Any further discussion? Hearing
5 none, Angie, would you call the roll?
6 MS. FRANKS: Chairman Zimmerman?
7 CHAIRMAN ZIMMERMAN: Approved.
8 MS. FRANKS: Commissioner Conway?
9 COMMISSIONER CONWAY: Approved.
10 MS. FRANKS: Commissioner Hane?
11 COMMISSIONER HANE: Approved.
12 MS. FRANKS: Commissioner Spaulding?
13 COMMISSIONER SPAULDING: Approved.
14 MS. FRANKS: We are adjourned.

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